

May 15, 2025

Dear Valued Partners,

On 4/29/2025, we announced a new price increase for all Frymaster/DEAN equipment made in China. Due to the uncertainties around tariffs negotiations, we provided a range as opposed to an exact percentage. With the reduction of the Chinese reciprocal tariff and 90-day pause announced earlier this week, we are now ready to provide the exact increase as well as an update on our production plans.

As of today, an additional 30% tariff has been implemented on Chinese goods during President Trump's second term, (20% fentanyl and 10% reciprocal). In response to this 30%, we are implementing **an 11% increase, effective 7/1/25**, in addition to the +8% that went into effect on 5/5/25, leading to a compounded 20% adjustment.

This 11% increase will apply to all equipment shipped from 7/1/25, regardless of the PO date.

Also, considering the significant reduction in the reciprocal tariff announced earlier this week (from 125% to 10%), we have decided to restart our production of SR/ESG/GF economy fryers in China.

We expect to receive containers starting from mid-August.

Nonetheless, we are still executing our plan to qualify production of our economy fryers at another Welbilt factory within a low-tariff country.

Furthermore, we remain committed to producing GF open pot economy fryers in Shreveport, LA starting in late June. This will ensure we have at least one economy option available while we wait for products to come in from overseas.

Once again, we currently expect:

PF/CDC/PSDU	In Stock
GF	Early July
SR/ESG	Mid/Late August

We will share regular updates regarding lead times of our economy platform.

We appreciate your patience and support as we work on meeting your demand at an effective price point.

Best regards,



Oscar Villa  
President, Frymaster/DEAN